

Price list for optical fiber cables in Central Asia



Overview

High-quality fiber optic cables from Eastlink.lk ensure reliable, high-speed data transmission over long distances.

Key Takeaways

Optical fiber cables in Central Asia range from approximately \$8,947 to \$13,789 per ton for imports and exports, with wholesale unit prices starting around \$0.20 per cable, depending on type and specifications.

Regional Market Overview

In 2024, Kazakhstan, Uzbekistan, and Mongolia were the largest consumers of optical fiber cables in Central Asia, accounting for 69% of total regional consumption. Kazakhstan led exports with an average price of \$13,789 per ton, while Uzbekistan was the largest importer, paying around \$8,947 per ton, reflecting a 42% year-on-year increase in import prices and an 86% rise since 2020. Other countries like Kyrgyzstan, Turkmenistan, and Tajikistan accounted for the remaining 31% of demand.

Wholesale and Retail Pricing

- Bulk wholesale prices for fiber optic cables, including types like GYTA53, OPGW, and ADSS, start at approximately \$0.20 per unit, suitable for large-scale communication projects.
- Material costs per linear foot vary from \$0.09 to \$1.52 for bulk purchases, or \$1 to \$6 per foot at retail, depending on fiber count, cable type, and construction.

- Single-mode fiber is generally cheaper per foot than multimode fiber but requires more expensive equipment.
- High-strand-count cables (e.g., 288-core) can cost up to \$6 per foot or more.
- Armored or direct-burial cables suitable for conduit installation range from \$0.50 to \$5 per foot, depending on environmental protection and durability requirements .

Factors Affecting Prices

- Cable Type and Fiber Count: Single-mode vs. multimode, number of strands.
- Construction and Rating: Indoor riser-rated, plenum-rated, or armored for outdoor/conduit use.
- Installation Complexity: Underground conduit installation is more expensive than aerial or indoor runs.
- Core Material: Glass fiber cores are more expensive but offer higher performance than plastic alternatives.

Procurement Opportunities

Companies can access tenders and RFPs for optical fiber cable projects in Central Asia, including design and construction of fiber-optic communication lines in cities like Almaty, Kazakhstan . These tenders provide opportunities to purchase cables at competitive rates and participate in regional infrastructure projects.

Summary

For conduit communication projects in Central Asia, expect import prices around \$8,947 per ton, export prices near \$13,789 per ton, and wholesale unit prices starting at \$0.20 per cable. Prices vary significantly based on fiber type, strand count, construction, and installation method, with single-mode and high-performance cables costing more. Regional procurement opportunities are available through tenders, particularly in Kazakhstan and Uzbekistan, reflecting active market demand and ongoing digital infrastructure development .

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