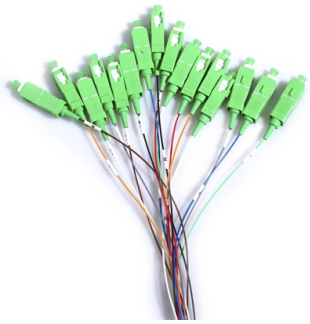
# Brazilian optical cable bracket price inquiry



## Overview

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## Key Takeaways

Optical cable brackets in Brazil typically range from USD 5 to USD 20 per unit, depending on material, supplier, and local assembly.Pricing Overview

In Brazil, passive optical components such as fiber patch cables and splitter cassettes are generally priced lower than active components, with fiber patch cables selling for USD 3–10 and splitter cassettes for USD 20–60 at retail after import duties and distribution margins . Optical cable brackets, being a passive mounting accessory, usually fall within the lower end of this range, often USD 5–20 per unit, depending on the material (plastic or metal), size, and supplier.

Cost Factors
• Domestic Production vs. Import: Brackets produced locally benefit from reduced landed costs, as domestic assembly can lower expenses by 10–15% compared to imported items . Imported brackets incur additional costs from freight, insurance, customs duties, and ANATEL certification if required, which can increase the final price.

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• Supplier Network: Brazil has a robust network of 144 fiber optic cable suppliers, many of which also provide accessories like brackets . Prices vary based on supplier scale, shipment volume, and reliability. Local suppliers such as Cablena manufacture optical cables and related components domestically, which may offer competitive pricing .

• Currency and Market Volatility: The BRL/USD exchange rate affects imported component costs. A weaker real can increase import prices by 7–9%, impacting brackets sourced from overseas .
Procurement Tips
• Check local suppliers first: Domestic brackets often provide better pricing and faster delivery.

• Consider bulk orders: Larger quantities can reduce per-unit cost due to economies of scale.

• Verify ANATEL compliance: Some brackets may require certification for use in telecom networks, adding a fixed cost.

• Use trade intelligence platforms: Services like Volza provide detailed supplier and shipment data, helping buyers identify reliable sources and negotiate better prices .
In summary, while exact prices vary by supplier and specifications, Brazilian optical cable brackets are generally affordable passive components, with typical costs ranging from USD 5 to USD 20 per unit, influenced by local production, import duties, and supplier selection.

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